

# Sales Secrets of peak performers

Peter  
Daniels

**INCREASE YOUR SALES -  
INCREASE YOUR CASH FLOW**

**AT THIS SEMINAR WE'LL LOOK AT:**

## PROSPECTING FOR MORE BUSINESS

- The 12 main prospecting methods
  - How to get more referrals
- Defining your markets and profiles

## PRESENTATIONS THAT SELL

- 7 keys of professional selling
- How to deliver a power filled presentation
- A planned and effective presentation process

## CLOSING MORE SALES

- Closing strategies that win!
- Finding your closing style
- Handling client hesitancy professionally



**FREE  
TICKET**

Peter Daniels has conducted training for many organisations including, Bank SA, AFG, Origin Energy and RM Williams. His skills are in helping people improve their sales productivity, and balance their lives so that they can achieve their goals with ...

... **an economy of effort!**

Peter is in his 32nd year of selling on commission only, or in his own business.

He knows how to achieve sales goals and how to help other to achieve theirs.

**If you want to make more money, and have more time, then this is for you.**

**Act Quickly... Limited seating!!**

**Register online:**

<https://www.trybooking.com/UKBB>

## REGISTRATION DETAILS

Name/s:

Company:

Postal Address:

Suburb

Post Code

E-Mail Address:

Phone:

No. of Employees:

## EVENT DETAILS

**WHEN:** Tuesday 20th March

**WHERE:** Hilton Adelaide - 233 Victoria Square, Adelaide, SA 5000

**TIME:** 10.30am to 12.15pm

**COST:** \$89.00 - Delicious morning tea

**RSVP:** Friday 16th March

**Register online:** <https://www.trybooking.com/UKBB>